

# PRIME NUMBERS Commercial real estate

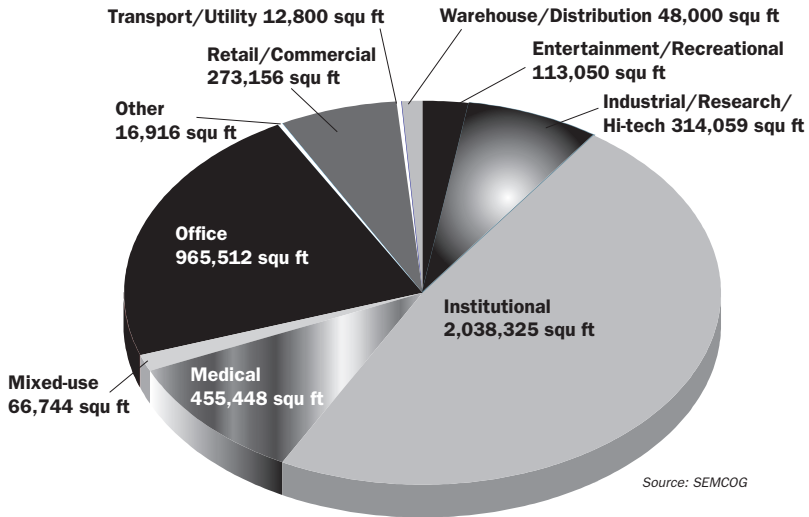
Agencies ranked by building square footage represented (sale and lease) – active listings

	<b>Organization/ Location/ Phone/Fax/ Other locations in region</b>	<b>sq. ft. represented/ # of commercial listings in region</b>	<b>Top local executive/ Title/ Year established</b>	<b># of agents/ # of other staff in region</b>	<b>Headquarters/ URL</b>	<b>Services provided</b>
1	<b>Bluestone Realty Advisors</b> 325 E. Eisenhower, Suite 308 Ann Arbor, MI 48108 734-665-6500 Fax 734-665-3882	<b>3,226,405</b> <b>67</b>	Neal Warling President and CEO 2005	7 0	blueadvisors.com	Industrial, office and retail property sales and leasing, opinions of value, market research and investment analysis, consultancy services
2	<b>Colliers International</b> 617 Detroit St., Suite 100 Ann Arbor, MI 48104 734-994-3100 Fax: 734-222-9045	<b>3,167,661</b> <b>59</b>	Cameron P. McCausland Director of Brokerage Services 1925	4 1	www.colliers.com/ annarbor	Brokerage services, management services, corporate services and consulting group
3	<b>Swisher Realty Co.</b> dba Swisher Commercial 208 E. Washington St. Ann Arbor, MI 48104 734-663-0501 Fax: 734-663-0316	<b>2,250,000</b> <b>229</b>	Dave Hamilton CEO 1968	12 5	swishercommercial.com	Sales, leasing, property management, consulting and sales of vacant land specializing in commercial and investment properties
4	<b>Michigan Commercial Realty LLC</b> 1155 Rosewood St., Suite B Ann Arbor, MI 48104 734-662-1234 Fax: 734-662-1241	<b>290,000</b> <b>39</b>	Robert O. Andrus CEO 1985	4 4	michcomrealty.com	Office, industrial, retail, land development, investment property and property management
5	<b>Charles Reinhart Co.</b> dba Reinhart Commercial 2200 Green Road, Suite K Ann Arbor, MI 48105 734-747-7888 Fax: 734-747-7852	<b>223,895</b> <b>40</b>	Bela Sipos, CCIM Manager 1972	7 1	ReinhartCommercial.com	Full service commercial brokerage Sales, leasing and management of commercial properties, site selection and assistance in development
6	<b>Gary Lillie &amp; Associates Inc.</b> 1955 Pauline Blvd., Suite 100C Ann Arbor, MI 48103 734-663-6694 Fax: 734-663-7473	<b>81,000</b> <b>n/a</b>	Gary Lillie President 1984	5 n/a	garylillie.com	Brokerage, consulting, auctioneering firm
*	<b>McKinley Inc.</b> dba McKinley 320 N. Main St., Suite 200 Ann Arbor, MI 48104 734-769-8520 Fax: 734-769-0036	<b>n/a</b> <b>n/a</b>	Albert M. Berriz President and CEO 1968	n/a n/a	mckinley.com	Commercial real estate services, brokerage, property management, asset management, land development and construction, commercial financing
*	<b>Milliken Realty Co.</b> 100 Huron View Blvd. Ann Arbor, MI 48103 734-821-4321 Fax: 734-821-4322	<b>n/a</b> <b>n/a</b>	William G. Milliken Jr. President 1996	3 1	millikenrealty.com	Commercial brokerage and consulting
*	<b>Real Estate One</b> 555 Briarwood Circle, Suite 333 Ann Arbor, MI 48108 734-662-8600 Fax: 734-994-3130	<b>n/a</b> <b>n/a</b>	Jeff Stabnau Office Manager	n/a n/a	www.realestateone.com	Commercial division operates alongside residential brokerage services

The commercial real estate agencies businesses list is ranked by the building square footage represented in Washtenaw County as provided by Ann Arbor-based companies. Information is as of October 23, 2006.

\* Milliken Realty Co., McKinley Inc. and Real Estate One did not provide requested information by our deadline.

**Non-residential development in Washtenaw County by type of project, 2005**



**Non-residential development by year (in square feet of floor space)**

